

FFL to buy Crisis Prevention Institute from Brockway Moran

November 16, 2016 By [Iris Dorbian](#)

FFL Partners has agreed to acquire **Crisis Prevention Institute Inc** from **Brockway Moran & Partners**. No financial terms were disclosed. **CHILDS Advisory Partners** provided financial advice to FFL on the transaction. Based in Milwaukee, CPI provides training programs for professionals confronted with violent situations.

PRESS RELEASE

SAN FRANCISCO – November 16, 2016 – FFL Partners, a private equity firm focused on growth investments in middle market companies, today announced that it has signed a definitive agreement to acquire Crisis Prevention Institute, Inc. (“CPI” or “the Company”) from Brockway Moran & Partners. CPI is a global leader in crisis prevention, non-violent physical intervention, and dementia care training for education, healthcare, and corporate customers. Terms of the private transaction were not disclosed.

Headquartered in Milwaukee, CPI provides mission critical training in de-escalation of aggressive behaviors for “duty of care” providers at schools, hospitals, mental health clinics, long-term care facilities, juvenile detention centers, and other organizations. Since its founding in 1980, CPI’s curriculum has helped customers ensure effective management of crisis situations, resulting in reduction of risk, injuries, and compensation claims, while improving employee retention and morale.

“With more than 9,000 customers globally—some they have served for over 30 years—CPI is a major force in crisis prevention and de-escalation training,” said Cas Schneller, Partner at FFL. “We are very excited to support CEO Tony Jace and his team in continuing the Company’s success and finding new ways for CPI to have a positive impact on even more individuals and organizations.”



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Outsourced, professional crisis prevention training is becoming increasingly important for healthcare and education workers as public focus on workplace and caregiver violence grows. Increased state regulations and growing awareness of provider incidents have driven demand for CPI’s services, resulting in consistent double-digit revenue growth.

“We are very excited to move forward with FFL in meeting the rapidly growing need for the skills and strategies our uniquely designed training programs provide in assessing, managing and responding to high risk behavior,” said Jace. “With the financial resources of FFL behind us, we see significant opportunity to sustain our growth through developing new offerings, leveraging new channels, and expanding our geographic footprint.”

FFL engaged CHILDS Advisory Partners as financial advisor.

About FFL Partners

FFL Partners is a San Francisco-based private equity firm with over \$4.5 billion under management. For over fifteen years, the firm has helped build industry-leading companies, providing capital and advice to exceptional management teams to grow businesses and unlock value. FFL has deep experience in investing and operations, and has brought large-company best practices and professional networks to smaller companies. Business growth has provided over 75% of the value created by FFL for its investors. FFL invests in consumer products and services, financial services, healthcare services, and business services. For additional information about FFL, please visit FFL’s website at www.fflpartners.com.



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About Brockway Moran & Partners

Since 1998, Brockway Moran & Partners has partnered with numerous dynamic middle market companies and their management teams to build their companies through both organic growth strategies and add-on acquisitions that are tightly integrated. Brockway Moran has completed approximately 100 acquisitions over this time and has, in active concert with management teams, created numerous sector leading companies, while positioning its portfolio companies for long term success. The firm has raised over \$1.3 billion of committed equity capital. For more information, visit www.brockwaymoran.com.

About Crisis Prevention Institute, Inc.

Crisis Prevention Institute is the world's leading training organization specializing in the safe management of disruptive and assaultive behavior. CPI was established in 1980 for human service professionals to address the need for training in safe, respectful, noninvasive methods. Over 10 million human service professionals around the world have participated in CPI training programs to learn proven strategies for safely resolving situations when confronted by anxious, hostile, or violent behavior, while protecting the therapeutic relationships with those in their care. For additional information about CPI, please visit CPI's website at www.crisisprevention.com.

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